SOUTH CAROLINA:

Taxes have been the #1 defensive issue in South Carolina for the past 2 years because of shortfalls in Medicaid funding and other areas of the state general, revenue fund. Gov. Carroll Campbell has used industry support to lobby effectively for his programs in exchange for assistance for the governor's office to defeat taxes. This should be the same agenda for 1994.

The Lobby Team will attempt to impact the state's use of "assist program" dollars.

Pro-actively, Charitable Disclosure legislation will be introduced using third party coalition, and public affairs support to assist with passage.

The antis are expected to introduce for the third year smoking bans in restaurants, and attempt to repeal current pre-emption law.

RESOURCES NEEDED:

PRO-ACTIVE AND DEFENSIVE AGENDA

POLITICAL CONTRIBUTIONS \$40,000.

STATE LOBBY TEAM: LOBBYISTS: DWIGHT DRAKE \$70,000. EXP. \$3,500.

(TBN) TOM SMITH \$60,000. EXP \$9,000. DERIAL OGBURN \$28,000. EXP \$1,400.

PUBLIC AFFAIRS SUPPORT: CHARITABLE DISCLOSURE

LTES MAJOR NEWSPAPERS 3 MARKETS

COALITION SUPPORT

PUBLIC AFFAIRS SUPPORT: ASSIST PROGRAM

STATE LOBBY TEAM

PUBLIC AFFAIRS SUPPORT: TAXES

MASS MOBILE, PHONE CALLS 1 HIT HOUSE AND SENATE

DIRECT MAIL, 1 HIT

LTES MAJOR NEWSPAPERS 3 MARKETS

MEDIA INTERVIEWS, 3 MARKETS

ORGANIZATION SUPPORT: TBN

GEO-POLITICAL STUDIES

CURRENT CROSS-BORDER STUDIES

POLL

PUBLIC AFFAIRS SUPPORT: SMOKING BANS

MASS MOBILE,1 HIT DIRECT MAIL, 1 HIT

LTES MAJOR NEWSPAPERS 3 MARKETS

ORGANIZATION SUPPORT: ALL ISSUES CATEGORY TOTAL \$4,000.

STATE CHAMBER OF COMMERCE \$500.
SC RETAIL FEDERATION \$500.
SC WHOLESALE GROCERS ASSOC \$500.
SC RESTAURANT ASSOC \$500.
SC RETAIL GROCERS ASSOC \$500.

SC ASSOC OF CONVENIENCE STORES \$500.

MISC. OTHER GROUPS THAT MAY COME INTO PLAY ON TAX ISSUES \$1,000.

EVENTS: CATEGORY TOTAL \$25,000. CAROLINA CUP \$500.

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LEGISLATIVE RECEPTIONS \$5,000.

HOUSE WAYS AND MEANS COMMITTEE
HOUSE APPROPRIATIONS COMMITTEE
HOUSE HEALTH CARE COMMITTEE
SENATE HEALTH CARE COMMITTEE
FUNCTION FOR SPEAKER
FUNCTION FOR LT. GOVERNOR

FUNCTION FOR GOVERNOR SC BARBECUE/SHAG FESTIVAL \$1,000.

TBN EVENTS \$10,000.

BLACK CAUCUS RECEPTION \$3,000. COLUMBIA URBAN LEAGUE \$1,500.

MISC. SUPPORT FOR PRO-ACTIVE AND DEFENSIVE ORIENTED EVENTS \$4,000.

501(C)(3) (OFF-BUDGET)

CATEGORY TOTAL \$4,000...

NAACP \$4,000.